



# ***NETWORK QUESTIONNAIRE***

Our approach to pricing Stop Loss over provider networks depends on the level of services provided and the savings realized in the network. In order for us to accurately evaluate your network, we ask you to carefully complete the following questions and supply us with the information requested below.

1. Network Name: \_\_\_\_\_

Full Address: \_\_\_\_\_

Contact Name: \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

Phone: (\_\_\_\_) \_\_\_\_ - \_\_\_\_\_ Ext: \_\_\_\_\_ Fax: (\_\_\_\_) \_\_\_\_ - \_\_\_\_\_

2. In the past two years, has your network been involved in any mergers and/or acquisitions?

(\_\_\_\_) Yes (\_\_\_\_) No. If yes, please explain \_\_\_\_\_

3. Please confirm which of the following features you offer:

HMO	_____	Yes	_____	No	U/R	_____	Yes	_____	No
PPO	_____	Yes	_____	No	LCM	_____	Yes	_____	No
POS	_____	Yes	_____	No					
EPO	_____	Yes	_____	No					

4. Network Service Area: \_\_\_\_\_

5. Enrollment data. Current Year: \_\_\_\_\_ Prior Year: \_\_\_\_\_

6. What percentage of all eligible individuals utilize network facilities? \_\_\_\_\_

## **MEDICAL RISK MANAGERS**

1170 Ellington Road, South Windsor, CT 06074  
800-732-3248 FAX: 860-290-4813

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7. Are access fees on a PMPM or a % of savings basis? \_\_\_\_\_  
If both, what percent of business is on a % of savings basis? \_\_\_\_\_%  
What is the % of savings charged? \_\_\_\_\_%

If your network does in-house repricing, please provide the information requested in numbers 8 and 9 below. If you do not reprice in-house, please skip to number 10 below.

8. Please provide us with two claimant by claimant listings of all in-network claims where billed charges are over \$30,000, before and after repricing (billed and repriced), for the latest 12 month period, identifying the network hospital for each claimant, length of stay, hospital state, zip code and primary diagnosis code. One listing should include all claims by claimant, and the other should include hospital only claims by claimant. All data should exclude secondary payor and ineligible claims. Here is an example of what we are looking for:

Listing 1:

Claimant	Total Billed	Total Allowed	State	Employee Zip	Diagnosis Code
# 1.	\$139,999	\$85,550	CT	6010	765.
# 2.	\$65,000	\$48,999	FL	32740	174.

Listing 2:

Claimant	Hosp Billed	Hosp. Allowed	Hospital	LOS	Hosp State	Hosp Zip	Diagnosis Code
# 1.	\$100,000	\$70,000	ABC	15 Days	CT	06010	765.
# 2.	\$50,000	\$40,000	XYZ	7 Days	FL	32740	174.

If your provider contracts differ for your EPO product and your PPO product, please provide this information separately.

***Please provide all claim information on diskette in Comma Delimited ASCII, Excel Spreadsheet, or ACCESS Database format.***

9. Also, for the same 12 month period, please provide total (all claims down to First dollar) in-network billed claims, and total allowed claims, by 3 digit employee zip codes. Below is an example of what we are looking for.

Listing 3:

State	Zip Code	# Claimants	Total Billed	Total Allowed
CT	60	43,454	\$70,181,200	\$45,617,780
CT	64	15,656	\$25,484,330	\$19,113,248
MA	10	4,748	\$7,522,400	\$6,017,920

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If you have provided us with the information requested in numbers 8 and 9 above, please skip to number 11 below.

10. Please provide us with a list of all contracted hospitals including hospital name, city, state, zip code, tax identification number, and the terms of the contract, including any outlier (stop loss) provisions. If your contracts differ by product, please provide us with contract information for each product.

11. List the expenses which are usually capitated in your network, if any.

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Signature/Title  
02/13/09

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Date